



TOM TAILOR GROUP

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# COMMIT AND DELIVER

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INTERIM STATEMENT AS AT 30 SEPTEMBER 2018

# KEY FIGURES TOM TAILOR GROUP

EUR million	Q3 2018	Q3 2017	Change relative	Q1 - Q3 2018	Q1 - Q3 2017	Change relative
Revenue	214.3	239.9	-10.7%	613.5	686.2	-10.6%
TOM TAILOR Retail	65.9	73.4	-10.2%	192.7	213.6	-9.8%
TOM TAILOR Wholesale	97.7	104.3	-6.4%	248.7	270.7	-8.1%
BONITA	50.7	62.2	-18.5%	172.1	201.9	-14.7%
Share of revenue (in %)						
TOM TAILOR Retail	30.8	30.6		31.4	31.1	
TOM TAILOR Wholesale	45.6	43.5		40.5	39.4	
BONITA	23.7	25.9		28.1	29.4	
Gross profit	122.2	136.8	-10.7%	365.1	388.8	-6.1%
Gross profit margin (in %)	57.0	57.0		59.5	56.7	
EBITDA	10.0	22.1	-54.7%	36.8	52.8	-30.3%
EBITDA margin (in %)	4.7	9.2		6.0	7.7	
EBIT	1.5	14.4	-89.5%	9.5	26.1	-63.5%
EBIT margin (in %)	0.7	6.0		1.6	3.8	
Net income for the period	-0.3	7.4	>-100%	1.7	7.5	-76.9%
Earnings per share (in EUR)	-0.03	0.19	>-100%	-0.02	0.14	>-100%
Cash generated from operations	-15.2	6.7	>-100%	-11.1	28.9	>-100%
				<b>30/09/2018</b>	<b>31/12/2017</b>	
Total assets				698.2	646.3	8.0%
Equity				226.0	213.0	6.1%
Equity ratio (in %)				32.4	32.9	
Cash funds				21.3	24.2	-11.8%
Net debt				161.2	113.3	42.3%
Gearing (in %)				71.3	53.2	
Employees (total)				6,112	6,071	0.7%

General note: Due to the presentation of rounded figures, some totals might deviate from the sum total of the respective individual items.

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# STATEMENT OF THE MANAGEMENT BOARD

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## Dear Shareholders, Business Partners and Employees,

The third quarter of 2018 was exceptional in every respect – for the global economy, the European textile industry and the TOM TAILOR GROUP in particular.

A look at the German textile market shows stagnation bordering on contraction in the third quarter. For example, sales in brick-and-mortar specialist retail declined by 10.6% year-on-year in September (Hachmeister & Partner). This was primarily due to the unusual weather conditions in late summer which, in addition to other factors, led to a significant change in consumer behaviour that negatively impacted both brick-and-mortar and online retail. Several established DAX30 companies and prominent competitors were subsequently forced to issue profit warnings and adjust forecasts – several times in some cases.

The TOM TAILOR GROUP also experienced a challenging third quarter. However, we have to make a distinction between the performance of our two brands, TOM TAILOR and BONITA.

The TOM TAILOR recorded a year-on-year decline in revenue of 8.0% in the third quarter. Excluding the effects of store closures under the RESET programme in 2017, the TOM TAILOR brand performed comparatively well in the third quarter, posting revenue growth of 1.9% in a challenging competitive environment and against the negative market trend of -5% to -6% (Textilwirtschaft magazine, Commerzbank). This positive performance was primarily due to a strong showing in the Wholesale segment, which reported a 7.3% rise in revenue (excluding the effects of the RESET programme in 2017) compared to the same quarter last year. On a reported basis, revenue in the Wholesale segment was down 6.4%.

However, BONITA did not meet expectations and recorded disproportionately negative performance with a significant decline in revenue in all three months of the quarter. This drop was triggered by the challenging weather situation and some extremely aggressive pricing measures to reduce excess stock from the first quarter.

Looking at the group as a whole, it is clear that the third-quarter results for the TOM TAILOR GROUP are not satisfactory. In particular, developments in September and the expected performance in October forced us to adjust our revenue and earnings guidance for the 2018 financial year on 20 September.

Our sole focus for the rest of the year will be on reaching our new targets for 2018 and stabilising our share price. These efforts are already moving the company in the right direction. For example, the professional expansion of our digital activities and the consistent internationalisation of our business are helping to reduce our dependency on our volatile home market. We must and will continue to pursue this straight course.

We will also have to differentiate between our two brands, TOM TAILOR and BONITA, in the next few years. While we still have our sights firmly set on our strategic goals for TOM TAILOR, including expansion of the online business and broadening the brand's offering for women, we will have to review all options for BONITA from a shareholder value perspective. We now expect that the operational transformation required to turn BONITA into a business that can be profitable over the long term will take longer than previously expected.

We have set ourselves clear goals for the future and have a strong team behind us. Although challenging times lie ahead, we will approach these challenges with focus, commitment and passion to ensure that we can successfully remain on our chosen path.

The Management Board team



Dr Heiko Schäfer

Thomas Dressendörfer

Liam Devoy

Hamburg, November 2018

# SIGNIFICANT EVENTS

## AUGUST

### STRENGTHENING OF RETAIL BUSINESS IN EASTERN GERMANY

The successful retail business collaboration that has already been in place for several years as part of the joint venture in TT Textiles GmbH, Bischofswerda, is being selectively expanded. On 1 August 2018, the former joint venture became a wholly-owned subsidiary after the TOM TAILOR GROUP acquired all of the company's shares. Together with the 17 previous TOM TAILOR stores in Germany's newer federal states, the combined TT Textiles distribution network has now grown to encompass a total of 23 TOM TAILOR stores. While the company remains under the management of its parent group, its operations are fully managed by the former joint venture partner. The aim of this deal is to strengthen the Group's retail business in Germany.

## AUGUST

### SETTING A COURSE FOR STRONGER GROWTH IN THE WHOLESALE BUSINESS

After successfully reorganising the wholesale business over the past year, TOM TAILOR is continuing to manage the segment centrally and will also focus on growing the business globally in the future. There are promising business opportunities in brick-and-mortar retail in Spain as well as in the online segment in the Middle East. The Benelux countries and Eastern Europe also offer additional growth potential that is to be tapped. Thomas Bretscher, formerly Sales Director for Germany, Benelux and France, will oversee these efforts in the newly-created role of Vice President Global Wholesale.

## SEPTEMBER

### THIRD CELEBRITY COLLABORATION LAUNCHED WITH TONI GARRN

Collaborations with carefully selected prominent partners from fashion and the arts enhance the label's desirability among its modern middle-class target group. They are an important part of the repositioning of the TOM TAILOR brand. After previous celebrity collaborations with Naomi Campbell and the band Revolverheld, TOM TAILOR has enlisted top international model Toni Garrn as another high-profile brand partner.

TOM TAILOR is synonymous with trend awareness, lifestyle and a positive attitude to life. Toni Garrn combines her Hanseatic roots with global appeal, elegance and glamour. Both partners share their home city of Hamburg and a positive and open-minded view of the world. These attributes will define the "Toni Garrn x TOM TAILOR" capsule collection.

# RESULTS OF OPERATIONS, FINANCIAL POSITION AND NET ASSETS

## RESULTS OF OPERATIONS

### CONSOLIDATED REVENUE DOWN SIGNIFICANTLY IN THE NINE-MONTH PERIOD

In the first nine months of the 2018 financial year, TOM TAILOR GROUP's consolidated revenue fell by 10.6% year-on-year to EUR 613.5 million (2017: EUR 686.2 million). The decline in all segments was due primarily to the weak market environment in the first and third quarter and to the absence of revenue as a result of planned store closures.

In the third quarter of 2018, the TOM TAILOR GROUP's revenue was EUR 214.3 million, down 10.7% year-on-year (2017: EUR 239.9 million). The disappointing sales performance in the third quarter is largely attributable to the unusually warm and long summer, which led to a very sharp decline in revenue, particularly in the BONITA segment. Revenue in the TOM TAILOR segments was also impacted by the difficult market conditions.

The revenue of the TOM TAILOR Wholesale segment declined by 8.1% in the first nine months of 2018 to EUR 248.7 million (2017: EUR 270.7 million). Compared with the prior-year quarter, the number of shop-in-shops rose by 71 to 2,510 (2017: 2,439). In the third quarter of 2018, revenue in the TOM TAILOR Wholesale segment decreased by 6.4% year-on-year to EUR 97.7 million (2017: EUR 104.3 million).

In the TOM TAILOR Retail segment, revenue in the first nine months of the financial year fell by 9.8% to EUR 192.7 million (2017: EUR 213.6 million). At 453, the number of stores remained almost level year-on-year (2017: 454). In the third quarter of 2018, revenue in the TOM TAILOR Retail segment decreased by 10.2% year-on-year to EUR 65.9 million (2017: EUR 73.4 million). The significant decline in the third quarter is primarily attributable to the weather-related weak start to the autumn season in August and September.

Revenue of the BONITA segment fell by 14.7% to EUR 172.1 million in the first nine months of 2018 (2017: EUR 201.9 million). The number of stores was reduced by 58 compared with the prior-year quarter, falling to 772 (2017: 830 stores). In the third quarter of 2018, revenue in the BONITA segment decreased by 18.5% year-on-year to EUR 50.7 million (2017: EUR 62.2 million).

### Revenue by Segment

EUR million	Q3 2018	Q3 2017	Change in %
TOM TAILOR Wholesale	97.7	104.3	-6.4
TOM TAILOR Retail	65.9	73.4	-10.2
BONITA	50.7	62.2	-18.5
<b>TOM TAILOR GROUP</b>	<b>214.3</b>	<b>239.9</b>	<b>-10.7</b>

  

EUR million	9M 2018	9M 2017	Change in %
TOM TAILOR Wholesale	248.7	270.7	-8.1
TOM TAILOR Retail	192.7	213.6	-9.8
BONITA	172.1	201.9	-14.7
<b>TOM TAILOR GROUP</b>	<b>613.5</b>	<b>686.2</b>	<b>-10.6</b>

## GROSS MARGIN REMAINS ABOVE PRIOR-YEAR LEVEL

In the first nine months of the financial year, the cost of materials was reduced by 16.5% to EUR 248.5 million (2017: EUR 297.4 million). Due to the decline in revenue, gross profit decreased by 6.1% in absolute terms to EUR 365.1 million in the reporting period (2017: EUR 388.8 million). Compared with the prior-year period, the gross margin thus increased from 56.7% to 59.5% in the first nine months of 2018.

In the third quarter, the gross margin for the TOM TAILOR GROUP remained unchanged year-on-year at 57.0%. Due to the weak revenue and increased price promotions, the gross margin in the BONITA segment fell from 69.9% in the third quarter of 2017 to 63.0% in 2018. By contrast, the gross margins in the TOM TAILOR segments were up on the prior-year quarter.

### Gross margin by segment

in %	Q3 2018	Q3 2017	Change in percentage points
TOM TAILOR Wholesale	53.2	49.5	3.6
TOM TAILOR Retail	58.1	56.8	1.3
BONITA	63.0	69.9	-6.9
<b>TOM TAILOR GROUP</b>	<b>57.0</b>	<b>57.0</b>	<b>0.0</b>

in %	9M 2018	9M 2017	Change in percentage points
TOM TAILOR Wholesale	53.5	47.3	6.3
TOM TAILOR Retail	60.3	57.8	2.5
BONITA	67.2	68.0	-0.8
<b>TOM TAILOR GROUP</b>	<b>59.5</b>	<b>56.7</b>	<b>2.8</b>

## SIGNIFICANT DECLINE IN OPERATING RESULT IN THE BONITA SEGMENT

### Reported EBITDA and EBIT

	Q3 2018	Q3 2017	Change in %
Reported EBITDA (in EUR million)	10.0	22.1	-54.7
Reported EBITDA margin (in %)	4.7	9.2	-
Reported EBIT (in EUR million)	1.5	14.4	-89.5
Reported EBIT margin (in %)	0.7	6.0	-

	9M 2018	9M 2017	Change in %
Reported EBITDA (in EUR million)	36.8	52.8	-30.3
Reported EBITDA margin (in %)	6.0	7.7	-
Reported EBIT (in EUR million)	9.5	26.1	-63.5
Reported EBIT margin (in %)	1.6	3.8	-

Reported earnings before interest, taxes, depreciation and amortisation (EBITDA) fell by 30.3% or EUR 16.0 million in the first nine months of the financial year to EUR 36.8 million (2017: EUR 52.8 million). In the third quarter of 2018, reported EBITDA stood at EUR 10.0 million, down 54.7% or EUR 12.1 million on the prior-year figure (2017: EUR 22.1 million).

Reported earnings before interest and taxes (EBIT) decreased by EUR 16.6 million in the first nine months of the financial year to EUR 9.5 million (2017: EUR 26.1 million). In the third quarter of 2018, reported EBIT was EUR 1.5 million, down EUR 12.9 million on the prior-year figure (2017: EUR 14.4 million).

The significant decline in reported EBITDA and EBIT in the third quarter of the current financial year is attributable in particular to the sharp decrease in revenue and earnings in the BONITA segment. Reported EBITDA in the BONITA segment fell by EUR 11.7 million year-on-year in the third quarter. By contrast, reported EBITDA of the TOM TAILOR segments nearly matched the previous year's level at EUR 19.3 million (2017: EUR 19.7 million).

## SEGMENT REPORTING

### TOM TAILOR Wholesale Segment – Key Data

	Q3 2018	Q3 2017
Revenue (in EUR million)	97.7	104.3
Growth (in %)	-6.4	1.5
Number of shop-in-shops	2,510	2,439
Number of franchise stores	185	191
Reported EBITDA (in EUR million)	19.2	20.4
Reported EBITDA margin (in %)	19.6	19.6
Reported EBIT (in EUR million)	15.2	17.5
Reported EBIT margin (in %)	15.6	16.8
	9M 2018	9M 2017
Revenue (in EUR million)	248.7	270.7
Growth (in %)	-8.1	2.9
Number of shop-in-shops	2,510	2,439
Number of franchise stores	185	191
Reported EBITDA (in EUR million)	42.0	40.4
Reported EBITDA margin (in %)	16.9	14.9
Reported EBIT (in EUR million)	29.5	31.1
Reported EBIT margin (in %)	11.9	11.5

### BONITA Segment – Key Data

	Q3 2018	Q3 2017
Revenue (in EUR million)	50.7	62.2
Growth (in %)	-18.5	-7.8
Number of stores	772	830
Reported EBITDA (in EUR million)	-9.3	2.4
Reported EBITDA margin (in %)	-18.3	3.9
Reported EBIT (in EUR million)	-11.2	0.4
Reported EBIT margin (in %)	-22.0	0.7
	9M 2018	9M 2017
Revenue (in EUR million)	172.1	201.9
Growth (in %)	-14.7	-8.6
Number of stores	772	830
Reported EBITDA (in EUR million)	-6.6	10.5
Reported EBITDA margin (in %)	-3.8	5.2
Reported EBIT (in EUR million)	-12.6	2.1
Reported EBIT margin (in %)	-7.3	1.0

### TOM TAILOR Retail Segment – Key Data

	Q3 2018	Q3 2017
Revenue (in EUR million)	65.9	73.4
Growth (in %)	-10.2	-0.1
Number of stores	453	454
Reported EBITDA (in EUR million)	0.1	-0.8
Reported EBITDA margin (in %)	0.2	-1.1
Reported EBIT (in EUR million)	-2.5	-3.6
Reported EBIT margin (in %)	-3.8	-4.9
	9M 2018	9M 2017
Revenue (in EUR million)	192.7	213.6
Growth (in %)	-9.8	1.1
Number of stores	453	454
Reported EBITDA (in EUR million)	1.5	1.9
Reported EBITDA margin (in %)	0.8	0.9
Reported EBIT (in EUR million)	-7.4	-7.0
Reported EBIT margin (in %)	-3.8	-3.3

## FINANCIAL POSITION

### SALES AND EARNINGS PERFORMANCE IN THE THIRD QUARTER DEPRESSES OPERATING CASH FLOW

#### TOM TAILOR GROUP – Development of Key Cash Flows

EUR million	Q3 2018	Q3 2017
Operating cash flow	-15.2	6.7
Change (in %)	>-100	–
Net cash used in investing activities	-7.5	-2.7
Free cash flow	-24.4	-0.1
Change (in %)	>-100	–
EUR million	9M 2018	9M 2017
Operating cash flow	-11.1	28.9
Change (in %)	>-100	–
Net cash used in investing activities	-24.9	-4.1
Free cash flow	-41.2	14.3
Change (in %)	>-100	–

In the third quarter of 2018, the net cash provided by the TOM TAILOR GROUP's operating activities amounted to EUR -15.2 million, down EUR 21.9 million on the prior-year period (2017: EUR 6.7 million). The year-on-year decrease in cash flow from operations was due in particular to the decline in earnings for the quarter and the increase in net working capital.

In the first nine months of the financial year, the operating cash flow of EUR -11.1 million was EUR 40.0 million below the level of the prior-year period (2017: EUR 28.9 million), primarily as a result of the weak first and third quarter.

### DELIBERATE INCREASE IN CAPITAL EXPENDITURE

A total of EUR 25.4 million was invested Group-wide in the first nine months of the financial year across all three segments, mainly in the further expansion of controlled selling spaces and IT applications (2017: EUR 7.2 million). Of that amount, EUR 5.4 million was invested in the TOM TAILOR Retail segment (2017: EUR 5.0 million) and EUR 8.8 million in the TOM TAILOR Wholesale segment (2017: EUR 1.6 million). Capital expenditure in the TOM TAILOR Retail segment largely related to shop fittings and fixtures for new stores, and to the IT system for the Group's own e-shop. Capital expenditure in the TOM TAILOR Wholesale segment largely concerned the new merchandise management system. In the first nine months of 2018, BONITA invested a total of EUR 11.2 million in stores and IT applications (2017: EUR 0.6 million).

## NET ASSETS

### CONSIDERABLE INCREASE IN NET WORKING CAPITAL IN THE THIRD QUARTER

Net working capital is calculated as the sum of inventories and trade receivables less trade payables at the reporting date.

As at 30 September 2018, net working capital rose by EUR 18.5 million to EUR 104.2 million compared with the end of the first half-year (30 June 2018: EUR 85.7 million). The increase was mainly the result of a higher level of inventories and a seasonal increase in trade receivables.

Compared with 31 December 2017, net working capital as at 30 September 2018 was up EUR 36.9 million (31 December 2017: EUR 67.3 million). Compared with the prior-year quarter, net working capital rose by EUR 20.1 million, mainly due to the sharp increase in inventories (30 September 2017: EUR 84.1 million).

### SLIGHT DECLINE IN EQUITY RATIO TO 32.4%

Equity rose to EUR 226.0 million as at 30 September 2018 (31 December 2017: EUR 213.0 million) driven by an increase in the fair values of the currency forwards recognised in equity at the reporting date. However, the equity ratio as at 30 September 2018 dropped overall to 32.4% due to the higher level of total equity and liabilities (31 December 2017: 32.9%).

### NET DEBT UP SIGNIFICANTLY

Net debt as at 30 September 2018 was EUR 161.2 million and thus EUR 24.5 million higher than the 30 June 2018 figure of EUR 136.7 million. Compared with 31 December 2017, net debt was up EUR 47.9 million due mainly to the negative cash flow from operations and higher capital expenditure (31 December 2017: EUR 113.3 million). Compared with the third quarter of 2017, net debt rose by EUR 35.9 million (30 September 2017: EUR 125.3 million).

#### Selected key figures

##### Financial position and net assets

EUR million	30/09/2018	31/12/2017	30/09/2017
Equity	226.0	213.0	202.0
Non-current liabilities	249.5	189.6	209.2
Current liabilities	222.7	243.8	253.8
Financial liabilities	182.6	137.5	170.6
Cash funds	21.3	24.2	45.3
Net debt	161.2	113.3	125.3
Total assets/equity and liabilities	698.2	646.3	664.9

# REPORT ON CHANGES IN EXPECTED DEVELOPMENTS

The Management Board of the TOM TAILOR GROUP adjusted its guidance for the current financial year on 20 September 2018. The stock exchange and investors were informed of this change in the form of an ad hoc disclosure.

Revenue and earnings development in August and the first half of September, together with projections for the rest of the year, showed that an unusually long, hot summer of low demand and the subsequent delayed start to the autumn/winter collections, combined with a number of discount campaigns from August onwards, are weighing on growth. Although the TOM TAILOR brand continues to perform well in

the market despite the challenging conditions, this performance is not enough to offset the BONITA brand's difficult start to the year. The modernisation of the BONITA brand is also taking longer than planned.

The Management Board now expects consolidated revenue to decline to EUR 840-860 million for the 2018 financial year, with an anticipated EBITDA margin of 7.5-8.5% (original forecast: 10%). Due to the latest developments in the BONITA business, the Management Board is also planning to conduct impairment testing on the investment and brand value.

## TOM TAILOR GROUP: Key Data for the 2018 Company Forecast

EUR million	Actual 2017	Forecast Annual Report 2017	Forecast Interim Statement Q1 2018	Forecast Interim Report Q2 2018	Forecast Interim Statement Q3 2018
Consolidated revenue	921.8	Slight decrease year-on-year	Slight decrease year-on-year	Slight decrease year-on-year	840 – 860
Gross margin (in %)	58.3	Moderate increase year-on-year	Moderate increase year-on-year	Moderate increase year-on-year	-
Reported EBITDA	83.1	Moderate increase year-on-year	Moderate increase year-on-year	Moderate increase year-on-year	-
Reported EBITDA margin (in %)	9.0	Moderate increase year-on-year	Moderate increase year-on-year	Moderate increase year-on-year	7.5 – 8.5
Reported EBIT	43.9	Strong increase year-on-year	Strong increase year-on-year	Moderate increase year-on-year	-
Reported EBIT margin (in %)	4.8	Strong increase year-on-year	Strong increase year-on-year	Strong increase year-on-year	-

# CONSOLIDATED INCOME STATEMENT

## Consolidated Income Statement from 1 January to 30 September 2018

in EUR thousand	Q3 2018	Q3 2017	Q1 - Q3 2018	Q1 - Q3 2017
<b>Revenue</b>	<b>214,279</b>	<b>239,910</b>	<b>613,549</b>	<b>686,182</b>
Other own work capitalized	0	0	163	0
Other operating income	5,577	9,468	20,429	27,396
Cost of materials	-92,124	-103,091	-248,459	-297,412
Personnel expenses	-46,778	-49,469	-141,177	-148,978
Depreciation, amortisation and impairments	-8,500	-7,742	-27,254	-26,624
Other operating expenses	-70,941	-74,710	-207,710	-214,417
<b>Profit from operating activities</b>	<b>1,513</b>	<b>14,366</b>	<b>9,541</b>	<b>26,147</b>
<b>Financial result</b>	<b>-1,818</b>	<b>-3,590</b>	<b>-7,473</b>	<b>-11,898</b>
<b>Result before income taxes</b>	<b>-305</b>	<b>10,776</b>	<b>2,068</b>	<b>14,249</b>
Income taxes	21	-3,340	-326	-6,718
<b>Net income for the period</b>	<b>-284</b>	<b>7,436</b>	<b>1,742</b>	<b>7,531</b>
thereof:				
Shareholders of TOM TAILOR Holding SE	-1,291	6,305	-738	4,871
Non-controlling interests	1,007	1,131	2,480	2,660
<b>Earnings per share</b>				
Basic earnings per share (EUR)	-0.03	0.19	-0.02	0.14
Diluted earnings per share (EUR)	-0.03	0.19	-0.02	0.14



## Consolidated Balance Sheet as at 30 September 2018

in EUR thousand	30/09/2018	31/12/2017
<b>Equity and liabilities</b>		
<b>Equity</b>		
Subscribed capital	38,495	38,495
Capital reserves	345,767	346,528
Consolidated net accumulated losses	-165,841	-163,525
Accumulated other comprehensive income	2,861	-13,461
<b>Attributable to shareholders of TOM TAILOR Holding SE</b>	<b>221,282</b>	<b>208,037</b>
Non-controlling interests	4,753	4,913
	<b>226,035</b>	<b>212,950</b>
<b>Non-current provisions and liabilities</b>		
Provisions for pensions	1,498	1,530
Other provisions	18,921	19,734
Deferred tax liabilities	65,947	60,450
Non-current financial liabilities	162,074	101,385
Other non-current liabilities	1,060	6,489
	<b>249,500</b>	<b>189,588</b>
<b>Current provisions and liabilities</b>		
Other provisions	40,966	44,657
Income tax payables	6,043	6,644
Current financial liabilities	20,502	36,077
Trade payables	127,966	125,022
Contract liabilities	5,840	n.a.
Return liabilities	3,873	n.a.
Other current liabilities	17,486	31,359
	<b>222,676</b>	<b>243,759</b>
<b>Total equity and liabilities</b>	<b>698,211</b>	<b>646,297</b>

# FINANCIAL CALENDAR

## Financial Calendar

Date	Current Events
13 November 2018	Quarterly management statement as at 30 September 2018
26 November 2018	German Equity Forum, Frankfurt
21 March 2019	Annual Report 2018
29 May 2019	Annual General Meeting, Hamburg/Germany

## FORWARD-LOOKING STATEMENTS

This document contains forward-looking statements, which are based on the current estimates and assumptions by the management of TOM TAILOR Holding SE. Forward-looking statements are characterised by the use of words such as expect, intend, plan, predict, assume, believe, estimate, anticipate and similar formulations. Such statements are not to be understood as in any way guaranteeing that those expectations will turn out to be accurate. Future performance and the results actually achieved by TOM TAILOR Holding SE and its affiliated companies depend on a number of risks and uncertainties and may therefore differ materially from the forward-looking statements. Many of these factors are outside TOM TAILOR Holding SE's control and cannot be accurately estimated in advance, such as the future economic environment and the actions of competitors and others involved in the marketplace. TOM TAILOR Holding SE neither plans nor undertakes to update any forward-looking statements.

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# PUBLICATION DETAILS

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# COMMIT AND DELIVER

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